

How to Buy in a TIGHT HOUSING MARKET



Get Pre-qualified for a Mortgage

This shows sellers you're a serious buyer and can make a firm offer.

Stay in Close Contact with Your Agent

Be ready to view new listings immediately; great homes sell fast!



Scout Out New Listings Yourself

Set up alerts on real estate sites, drive through neighborhoods, and send potential listings to your agent.

Be Ready to Act Fast

Know your budget and must-haves so you can make a confident offer without hesitation.



Bid Competitively

In a competitive market, lowball offers won't work. Make a strong, fair offer from the start.

Keep Contingencies to a Minimum

Avoid conditions like needing to sell your home first, as they can weaken your offer.



Don't Get Caught in a Buying Frenzy

Stay smart! Just because competition is high doesn't mean a home is right for you. Stick to your budget and priorities.

*With the right strategy, you can win in a competitive market—
let's find your dream home!*

Tina DeBoer

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